

PROGRAM 1721-S TERM 11/01/03 TO 10/31/04										
TITLE: ENVELOPES, LETTERS AND MAILING SERVICES										
ITEM NO.	DESCRIPTION	BASIS OF AWARD	CDCI		Data Integrators		Data Recognition Corp.			
			Miamisburg, OH		Woodbridge, VA		Maple Grove, MN			
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST		
I.	FILMS:									
(a)	Trim/Page-Size Unit.....per film.....	720		\$35.00 \$25,200.00		No Charge \$0.00		No Charge \$0.00		
(b)	System Timework.....per hour.....	12		\$60.00 \$720.00		No Charge \$0.00		No Charge \$0.00		
II.	PRINTING:									
A.	Letters:									
(a)	Printing letters face only or face and back in black ink from electronic media.....per page									
(1)	Makeready and/or setup.....	2880		\$35.00 \$100,800.00		No Charge \$0.00		No Charge \$0.00		
(2)	Running per 1,000 copies.....	43200		\$30.00 \$1,296,000.00		\$13.00 \$561,600.00		\$14.00 \$604,800.00		
(b)	Printing envelope face only or face and back in Pantone 280 from camera copy.....per envelope									
(1)	Makeready and/or setup.....	720		\$50.00 \$36,000.00		No Charge \$0.00		No Charge \$0.00		
(2)	Running per 1,000 copies.....	10800		\$16.00 \$172,800.00		\$8.00 \$86,400.00		\$3.00 \$32,400.00		
(c)	Printing envelope face only or face and back in black ink from camera copy.....per envelope									
(1)	Makeready and/or Setup.....	2		\$50.00 \$100.00		No Charge \$0.00		No Charge \$0.00		
(2)	Running per 1,000 copies.....	142		\$15.75 \$2,236.50		\$7.50 \$1,065.00		\$3.00 \$426.00		
III.	PAPER/ENVELOPES:									
(a)	Envelopes									
(1)	White Kraft (24 lb.).....per 1,000 envelope	5399		\$5.00 \$26,995.00		\$6.00 \$32,394.00		\$8.00 \$43,192.00		
(2)	White Wove (24 lb.).....per 1,000 envelopes.....	3085		\$5.00 \$15,425.00		\$7.10 \$21,903.50		\$8.00 \$24,680.00		
(3)	Light Brown Kraft (24 lb.).....per 1,000 envelope	772		\$6.00 \$4,632.00		\$7.00 \$5,404.00		\$8.00 \$6,176.00		
(4)	White Kraft (20 lb.).....per 1,000 envelope	1544		\$4.75 \$7,334.00		\$6.00 \$9,264.00		\$8.00 \$12,352.00		
(b)	Letters									
(1)	White Bond (24 lb.).....per 1,000 leaves.....	21600		\$7.00 \$151,200.00		\$8.00 \$172,800.00		\$5.00 \$108,000.00		
(2)	Yellow Bond (24 lb.).....per 1,000 leaves.....	180		\$8.25 \$1,485.00		\$9.00 \$1,620.00		\$10.00 \$1,800.00		
IV.	ADDITIONAL OPERATIONS:									
(a)	Folding letters, inserting in envelopes and deliv									
(1)	1-page letter per envelope.....per 1,000 envelo	5400		\$15.00 \$81,000.00		\$16.00 \$86,400.00		\$2.00 \$10,800.00		
(2)	Each additional page per envelope.....per 1,000 en	37800		\$16.00 \$604,800.00		\$1.00 \$37,800.00		\$2.00 \$75,600.00		
(b)	Inserting furnished items into outgoing envelopes.....per 1,000 inserts.....	180		\$20.00 \$3,600.00		\$0.50 \$90.00		No Charge \$0.00		
(c)	Numbering each page of the letter.....per 1,000 pe	43200		\$0.25 \$10,800.00		No Charge \$0.00		No Charge \$0.00		
(d)	Shredding damaged letters.....per 1,000 pages.....	15		No Charge \$0.00		No Charge \$0.00		No Charge \$0.00		
(e)	Updating addresses via NCOA.....per 1,000 address	4000		\$2.00 \$8,000.00		\$1.50 \$6,000.00		No Charge \$0.00		
(f)	Zip code sorting letters.....per 1,000 addresse	45		\$5.00 \$225.00		No Charge \$0.00		No Charge \$0.00		
	Percentage surcharge for any print orders placed that require performance on any workday other than of each week, exclusive of the days on which Federal holidays are observed.....			35%		10%		20%		
	CONTRACTOR TOTALS				#####		#####		\$920,226.00	
	DISCOUNT			0.00%	\$0.00	2.00%	\$20,454.81	0.00%	\$0.00	
	DISCOUNTED TOTALS				#####		#####		\$920,226.00	

Information Mgt Solutions		Intercept Output Solutions		Lason Systems, Inc.		NPC, Inc.		GPO Estimate	
San Antonio, TX		San Antonio, TX		Houston, TX		Claysburg, PA		CITY, STATE	
UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$18.25	\$13,140.00
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$40.00	\$480.00	\$64.90	\$778.80
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$87.00	\$250,560.00	\$35.00	\$100,800.00
\$18.75	\$810,000.00	\$20.00	\$864,000.00	\$12.00	\$518,400.00	\$5.85	\$252,720.00	\$23.90	#####
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$25.00	\$18,000.00	\$10.71	\$7,711.20
No Charge	\$0.00	\$2.00	\$21,600.00	No Charge	\$0.00	\$4.00	\$43,200.00	\$4.71	\$50,868.00
\$18.00	\$36.00	No Charge	\$0.00	No Charge	\$0.00	\$25.00	\$50.00	\$13.28	\$26.56
No Charge	\$0.00	\$2.00	\$284.00	No Charge	\$0.00	\$4.00	\$568.00	\$4.60	\$653.20
\$17.60	\$95,022.40	\$9.75	\$52,640.25	\$14.85	\$80,175.15	\$13.00	\$70,187.00	\$10.60	\$57,229.40
\$14.80	\$45,658.00	\$8.50	\$26,222.50	\$14.85	\$45,812.25	\$10.00	\$30,850.00	\$10.80	\$33,318.00
\$31.00	\$23,932.00	\$12.65	\$9,765.80	\$21.62	\$16,690.64	\$20.00	\$15,440.00	\$15.18	\$11,718.96
\$14.02	\$21,646.88	\$9.75	\$15,054.00	\$12.02	\$18,558.88	\$11.00	\$16,984.00	\$9.36	\$14,451.84
\$6.15	\$132,840.00	\$9.50	\$205,200.00	\$5.70	\$123,120.00	\$4.95	\$106,920.00	\$6.61	\$142,776.00
\$9.00	\$1,620.00	\$10.50	\$1,890.00	\$13.20	\$2,376.00	\$10.00	\$1,800.00	\$9.99	\$1,798.20
\$21.20	\$114,480.00	\$20.00	\$108,000.00	\$10.00	\$54,000.00	\$30.00	\$162,000.00	\$16.31	\$88,074.00
\$9.65	\$364,770.00	\$7.00	\$264,600.00	\$1.00	\$37,800.00	No Charge	\$0.00	\$5.23	\$197,694.00
\$2.95	\$531.00	\$5.00	\$900.00	\$1.90	\$342.00	\$5.00	\$900.00	\$5.05	\$909.00
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$0.04	\$1,728.00
No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	No Charge	\$0.00	\$0.01	\$0.15
No Charge	\$0.00	\$3.50	\$14,000.00	\$1.75	\$7,000.00	\$2.00	\$8,000.00	\$1.54	\$6,160.00
No Charge	\$0.00	\$34.00	\$1,530.00	\$5.00	\$225.00	\$2.00	\$90.00	\$6.57	\$295.65
No Charge		No Charge		No Charge		No Charge		No Charge	
	#####		#####		\$904,499.92		\$978,749.00		#####
3.00%	\$48,316.09	3.00%	\$47,570.60	0.00%	\$0.00	0.25%	\$2,446.87	0.00%	\$0.00
	#####		#####		\$904,499.92		\$976,302.13		#####